

What makes us unique?

Our 8 Step Process

Our unique 8 step process ensures your home loan is beneficial not only for today, but for your future tomorrow.

Understand

1

We take our time to learn about your fears, aspirations and previous experiences so that we can truly understand how we can help you best.

Analyse

2

Not just data, we analyse your expectations and hesitations too. Together we form an accurate picture of your current situation including where you want to get to, what obstacles we may encounter and how to overcome them.

Setting goals

3

Whilst these are your individual goals, we set them together to ensure the goals are not only realistic but there is a clear path to achieve them.

Empower

4

We spend time ensuring you understand the process from start to finish, including contingency plans if required. Once you are educated you will be able to make your decision confidently.

Negotiate

5

As your mortgage broker, I have access to over 30 lenders. I understand the importance of my role in negotiating with these lenders to ensure you get your best deal possible.

Recommend

6

Once we have a comprehensive understanding of your situation, goals and aspirations we then recommend the right solutions for you. This may also include referrals to other trusted advisors such as accountants or financial planners.

Implement

7

Implementing the plan is the most important stage. Depending on your situation, this may be a one-off product or a multi-step program. Enjoy peace of mind as we ensure a timely and hassle free process.

Review

8

Every year we review your loan and pro-actively ask your current lender for a discount on the interest rate. This means you will always be ahead of the market and grow a better financial future.